



From Chaos to Scale: How Extend Your Team Helped Blueacorn Clear 800K+ Inquiries While Cutting Costs

Elite Talent. Proven Systems. Results in 30 Days.

RESULTS AT A GLANCE

100%

backlog cleared in 30 days

73%

boost in customer satisfaction

187

Support team scaled from 30 to 187 in just 30 days

52%

cost savings compared to in-house hiring

THE CHALLENGE



Blueacorn was drowning under 800,000+ unanswered customer inquiries as small businesses scrambled for PPP loans.

- Customer frustration skyrocketed.
- Response times slowed to a halt.
- Their reputation - and funding operations - were at risk.

Traditional hiring was too slow. Outsourcing firms provided low-skill hires who needed constant oversight. Blueacorn needed a solution - fast.

That's when they turned to **Extend Your Team**.

The Strategy



Building a High-Performance Team



Elite Talent Only



Top-Down Hiring



Seamless Integration

- ✓ Identified and onboarded elite talent in under 2 hours
- ✓ Built a lean, experienced, multifaceted leadership team to drive execution
- ✓ Launched a fully trained 30-person pilot team in just 72 hours
- ✓ Scaled from 30 to 187 specialists in only 30 days
- ✓ Stopped the backlog and managed all new inquiries—fast
- ✓ Established a leadership-first hiring model for seamless execution
- ✓ Implemented a sustainable training and monitoring system for efficiency



Elite Talent. Rapid Execution. Proven Results.



100% unanswered emails cleared
– without client oversight



12 minute response time – from
overwhelmed to optimized



100% of pending loan reviews
completed – ensuring critical
funding



73% boost in customer ratings –
trust restored, operations
stabilized



808,000 inquiries resolved – at a
fraction of in-house costs

Extend Your Team assembled a high-performance, leadership-driven team in just 30 days—delivering results traditional hiring couldn't match.

By prioritizing elite, fully vetted professionals, they cleared 800,000+ inquiries, reduced response times to 12 minutes, and boosted customer satisfaction by 73%—all without the need for constant oversight.



"We were told this would take months. Extend Your Team delivered in 30 days, building a team that didn't just fill roles—they executed at the highest level."


— Barry Calhoun, Blueacorn CEO


About Extend Your Team

For companies scaling fast, hiring the right team shouldn't slow you down. We don't just find talent—we build high-performance teams that execute at the highest level. Our Smart Talent System™ goes beyond staffing, ensuring every hire is a vetted expert who integrates seamlessly and delivers immediate results. No hand-holding, no wasted time - just world-class professionals who act as an extension of your business.

When speed, precision, and quality matter, Extend Your Team delivers.

Contact Us At Extend Your Team

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