

# How Extend Your Team Helped Aven Scale Its Startup & Save \$600K Annually

Using the Smart Talent System™ to build an elite team and cut costs by 52%.

## At a glance

Fast-scaling startups need experienced talent—but hiring delays and high costs create bottlenecks. Extend Your Team's Smart Talent System™ eliminates hiring inefficiencies, building elite teams that execute without constant oversight.

## BENEFITS

### 1 Elite Talent at Startup Speed

We built a high-performance team in just 30 days, ensuring top-tier execution without micromanagement.

### 2 Cost Savings Without Compromise

Our Smart Talent System™ cut hiring costs by 52%, saving Aven \$600K annually—without sacrificing quality.

### 3 Agile Hiring for Scale

We combined best practices with a tailored approach, delivering a seamless, scalable hiring strategy for growth-stage startups.

“We needed speed, efficiency, and top-tier talent—Extend Your Team delivered all three. They built an elite team that scaled fast and operated at the highest level.”

## CHALLENGES


Aven needed to scale fast, but traditional hiring wasn't working. Local recruiting was too expensive, outsourcing firms required constant oversight, and the process was too slow to meet demand. They needed a high-performance team that could execute independently—without breaking the bank.


## SOLUTION

Using our Smart Talent System™, we built an elite team in just 30 days—cutting costs by 52% and saving Aven \$600K annually. Every hire was fully vetted, onboarded in days, and trained to deliver results without micromanagement, ensuring a seamless, scalable hiring strategy for growth.

## Contact Us At Extend Your Team

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Elite Talent Only



Top-Down Hiring



Seamless  
Integration

## STRATEGY

### Building an Elite Team at Startup Speed

Aven needed a high-performing, independent customer operations team—fast. Traditional hiring methods couldn't keep up, and low-cost staffing firms sacrificed quality.

Using our Smart Talent System™, Extend Your Team quickly identified and vetted top-tier professionals who could hit the ground running. Instead of just filling roles, we built a fully operational, scalable team that delivered elite execution without constant oversight.

### Seamless Scaling Without Growing Pains

Within 30 days, we assembled, trained, and deployed a handpicked team that didn't just support operations—they improved them. Our structured onboarding process ensured a smooth transition, while continuous monitoring and iteration optimized team performance.

### A Tailored Approach for Sustainable Growth

Unlike traditional outsourcing, our approach wasn't a one-size-fits-all solution. We combined best practices with a tailored hiring strategy built specifically for growth-stage startups, ensuring Aven could scale efficiently without ballooning costs or sacrificing execution.

With Extend Your Team's Smart Talent System™, Aven rapidly scaled its customer operations while reducing costs by 52%. By leveraging our vetted talent network and proven hiring strategy, we assembled a high-performance team in just 30 days—without the delays, risks, or expenses of traditional hiring.

Our agile approach ensured seamless execution, minimal oversight, and long-term efficiency, allowing Aven to focus on growth while maintaining top-tier customer support.

### Key metrics

Using our Smart Talent System™, we built a high-performance team while cutting costs and improving efficiency.



## 52%

reduction in staffing costs



## \$600K

annual savings



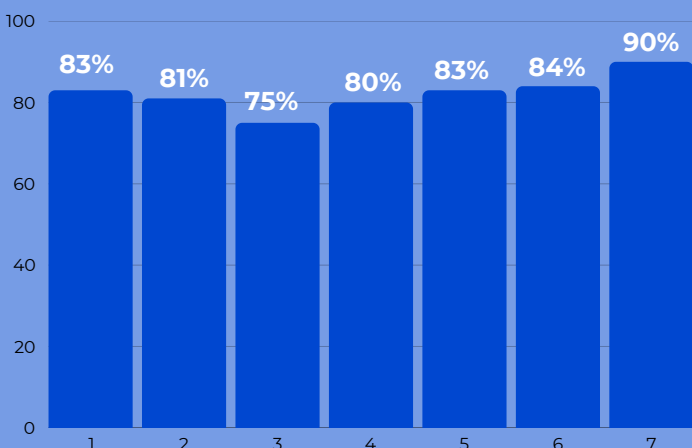
## 30 DAYS

to onboard a fully operational team

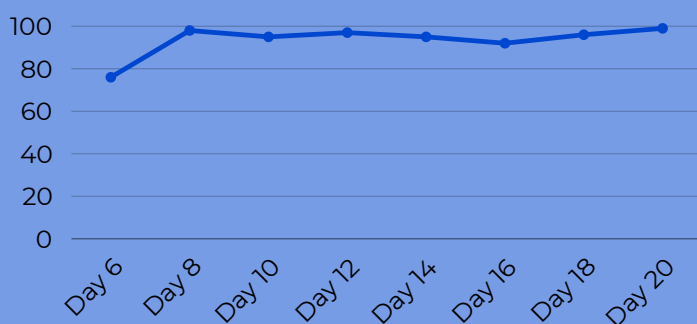
### Final Results

With Extend Your Team, Aven rapidly onboarded top-tier talent while cutting costs and improving efficiency. As the hiring strategy evolved, specialized roles were filled seamlessly, optimizing speed without compromising quality.

### Savings



### Speed of Hire



### Backlogs

